Tunyia Geelan

Store Manager

Details

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Profile

I have extensive experience as a store manager, with proven success in motivating employees and driving sales. I am an effective communicator with excellent organizational skills, and I'm able to handle multiple tasks simultaneously. I thrive in fast-paced environments and enjoy working closely with customers. In my previous role, I successfully increased sales by implementing new marketing strategies and developing strong relationships with our clients.

Employment History

Retail Store Manager at Ross-Simons, Boston MA

Feb 2022 - Present

- Increased store sales by 16%
- Improved customer satisfaction ratings by 42%
- Decreased employee turnover by 22%
- Cut costs by 32% without sacrificing quality or service
- Expanded the store's product offerings/services

Store Manager at Giorgio Armani, New York NY

Aug 2016 - Jan 2022

- Increased store sales by 12% year over year
- Cut inventory costs by 5%
- Improved customer satisfaction ratings by 2%
- Trained and developed 3 new assistant managers
- Led store to achieve all operational KPIs

Education

High School Diploma at Cornell, Ithaca, NY

Sep 2011 - May 2016

Through my studies, I have learned excellent technical skills that include: project management, budgeting and financial analysis, marketing research and strategy development. These skills will be invaluable in any entry-level management position I pursue.

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Skills

Store management

Inventory management

Loss prevention

Visual merchandising