

Anayah Rendeiro

Sommelier

Profile

I have worked as a Sommelier for over 6 years. I have gained extensive knowledge in wine, and I am passionate about providing excellent customer service. In my previous role, I was responsible for managing the Wine Club and working with our suppliers to ensure we had the best selection of wines available. Additionally, I coordinated all aspects of private wine tastings and events. Through these experiences, I have cultivated strong relationships with both customers and vendors alike

Employment History

Lead Sommelier at Blue Apron (California)

Mar 2022 - Present

- Made wine suggestions to guests and collaborated with the kitchen staff to ensure dining experience was top notch.
- Spearheaded wine list development and management; included order, stocking, inventory control of over 200 bottles representing 12 countries & 20 regions.
- Increased sales by an average of 15% each quarter through effective merchandising techniques such as creative displays and targeted upselling.
- Established strong relationships with various suppliers which resulted in cost savings for the restaurant. For example, negotiated a 5% discount on all purchases from one supplier totaling \$1,000 monthly which saved the employer \$60 per month or \$720 annually.
- Successfully completed WSET Level 2 Certification.

Assistant Sommelier at Sutable Technologies (California)

Aug 2016 - Feb 2022

- Created and executed a wine list for a high-end restaurant that increased sales by 25%.
- Successfully paired wines with dishes for over 1,000 customers.
- Conducted weekly training sessions on wine appreciation for waitstaff.
- Responded to customer inquiries regarding wine selection, tasting notes, storage and pairing suggestions accurately 95% of the time.
- Educated 50 people in an intro to Wine Class.

Certificates

Court of Master Sommeliers (CMS)

Sep 2020

American Society for Hospitality Sciences (ASHS)

Nov 2018

International Wine & Spirits Competition (IWSC)

Jul 2017

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Education

Bachelor's in Business at California Institute of Technology, Pasadena, CA

Aug 2012 - May 2016

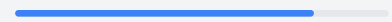
I learned how to taste wine, learn about different grape types and wine production, and how to properly serve wine.

Links

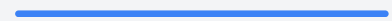
[linkedin.com/in/anayahrendeiro](https://www.linkedin.com/in/anayahrendeiro)

Skills

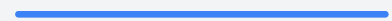
Wine tasting



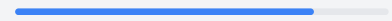
Wine service



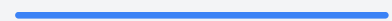
Food and wine pairing



Cellar management

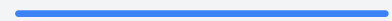


Wines of the world



Languages

English



Russian

