

Landrey Drewrey

Retail Associate

Profile

A retail associate with over three years of experience in providing exceptional customer service. Proven ability to increase sales and grow the business by building strong relationships with customers. Track record of consistently meeting or exceeding sales goals. A motivated team player who takes initiative to resolve problems and improve processes.

Employment History

Retail Associate at Target, WA

Jun 2022 - Present

- Demonstrated effective verbal and written communication skills by providing daily reports to the Store Manager summarizing my tasks for the day.
- Greeted customers upon entering the store and provided them with assistance in finding items, browsing, or answering any questions they had.
- Effectively promoted sales through floor moves, POP placement, replenishment of sold items on shelves, as well as suggestive selling techniques.
- Processed returns/exchanges adhering to all company policies while also providing excellent customer service.
- Demonstrated organizational skills by stocking new merchandise received from shipments onto shelves neatly and timely.

Retail Associate II at Walmart, WA

Aug 2019 - May 2022

- Negotiated discounts with vendors which saved the company \$5,000 over the course of a year.
- Managed inventory for a team of 10 retail associates.
- Opened and closed the store by myself on weekends when needed.
- Assisted customers in finding items and provided great customer service that resulted in positive feedback from surveys.
- Trained new hires on opening/closing procedures, register use, and stocking shelves.

Education

High School Diploma at Highline High School

Sep 2014 - May 2019

I've learned about a variety of subjects, including English, Math, Science, and History.

Certificates

Retail Sales Associate Certificate

Aug 2020

Customer Service Representative Certificate

Sep 2018

Details

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Links

[linkedin.com/in/landreydrewrey](https://www.linkedin.com/in/landreydrewrey)

Skills

Customer service

Sales

Merchandising

Cashiering

Stockroom maintenance

Loss prevention

Languages

English

French

Hobbies

Organizing

Crafting

Decorating