

# Tijera Haye

Procurement Manager

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Wentworth, GA 31407

## Education

**Procurement Manager:  
Bachelor's degree at Case  
Western Reserve University,  
Cleveland, OH**

Sep 2012 - May 2016

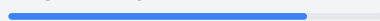
I learned how to manage the procurement process, how to choose suppliers, and how to negotiate contracts.

## Links

[linkedin.com/in/tijerahaye](https://www.linkedin.com/in/tijerahaye)

## Skills

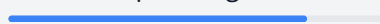
Negotiating



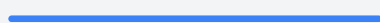
Contract management



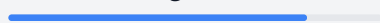
Sourcing and supplier  
relationship management



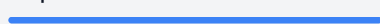
Supplier performance  
measurement



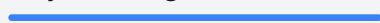
EU/Public procurement law  
understanding



Spend analysis and  
cost reduction initiatives  
implementation

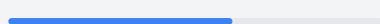


Project Management



## Languages

German



## Profile

I am an experienced procurement manager with extensive experience in all aspects of sourcing, supplier management, and contract negotiations. I have a proven track record of translating strategic objectives into cost savings and process improvements. I excel at developing innovative approaches to complex challenges and working collaboratively with cross-functional teams to drive business results. I am a highly effective communicator with superb influencing skills.

## Employment History

### Lead Procurement Manager at Walmart – Arkansas

Feb 2022 - Present

- Reduced costs by 20% through the implementation of a new procurement process.
- Improved supplier relations, leading to a 10% increase in quality and on-time delivery.
- Negotiated \$5M in savings from key suppliers.
- Achieved 100% compliance with internal Procurement policies and procedures.
- Managed a team of 5 buyers responsible for procuring \$20M in goods and services annually.

### Senior Procurement Manager at Home Depot – Georgia

Aug 2016 - Dec 2021

- Successfully reduced procurement costs by 15% for the company through effective negotiation with vendors.
- Managed a team of 10 buyers and analysts to support purchasing needs for \$100M+ in annual spend.
- Developed and implemented new process improvements that resulted in increased efficiency and cost savings.
- Achieved 95% compliance with preferred vendor agreement usage, resulting in financial rebates totaling \$250K.
- Secured approvals from suppliers for extended payment terms, leading to improved cash flow management for the company.

## Certificates

### APICS Certified in Production and Inventory Management (CPIM)

Mar 2021

### Institute for Supply Management Purchasing Manager's Index Certification (PMI)

Jul 2019

### National Institute of Government Purchasing Contract Manager Level III Certification (NCMA CFCM)

May 2018