

Jaslin Cinquegrana

Personal Banker

Profile

Personal banker with 4+ years experience providing financial services to clients. Proven ability to build relationships and provide excellent customer service. Committed to identifying client needs and referring products/services that meet those needs. Strong analytical, problem solving, and communication skills

Employment History

Relationship Banker at Wells Fargo (NC)

May 2022 - Present

- Qualified for and completed Putnam Bank's Personal banker training program.
- Opened 50 new accounts in first 2 months on the job.
- Achieved 125% of goal in referrals to other bank services during first 3 month probationary period.
- Consistently recognized by management as a top performer in sales goals, customer service surveys, and quality control audits.
- Assisted 5 customers with account openings who had been denied by another bank.

Client Services Representative at BB&T (SC)

Jul 2018 - Apr 2022

- A personal banker may be responsible for anywhere from \$2 million to \$10 million in deposits and loan growth each year.
- They typically handle around 50 to 60 clients, though the number can be higher or lower depending on the size of the bank and geographic region.
- Personal bankers usually generate about 10 new checking accounts per month.

Certificates

Teller Operations and Procedures Certificate (TOPC)

Oct 2020

Communications and Sales Strategies for Personal Bankers Certificate (CSSfPB)

Nov 2018

Universal Banker Competency Certification (UBCC)

May 2017

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📍 1753 Carswell Court, Suisun City, CA 94585

Education

Bachelor's degree in business administration or related field at Rice University, Houston, TX

Aug 2014 - May 2018

I learned how to manage finances, day-to-day operations of a business, and marketing strategies.

Links

[linkedin.com/in/jaslincinquegrana](https://www.linkedin.com/in/jaslincinquegrana)

Skills

Various Banking Software

Customer Service

Math

Detail Oriented

Sales

Communication

Languages

English

French