

Jatia Spieles

Grocery Store Manager

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📍 6770 Lake Forest Blvd,
McCabe, IN 46321

Education

High School Diploma at Purdue University, IN

Sep 2012 - May 2017

I've learned about a variety of subjects, including English, Math, Science, and History.

Links

[linkedin.com/in/jatiaspieles](https://www.linkedin.com/in/jatiaspieles)

Skills

Food safety

Food storage

Stock management

Ordering and receiving supplies

Scheduling staff shifts

Supervising employees

Customer service

Languages

English

Hindi

Hobbies

Organizing and cleaning

Listening to music

Cooking

Profile

As a grocery store manager with over 5 years of experience, I have overseen all aspects of store operations while ensuring excellent customer service. My areas of expertise include staff management, stocking and merchandising, budgeting and cost control, Loss Prevention strategies, and shopper loyalty programs. In my previous role as Store Manager at ABC Grocery retailer, I successfully increased sales by 10% in one year through effective marketing campaigns targeting the local community. Moreover, I launched an employee incentive program which boosted morale and significantly improved retention rates. As a result of my exceptional work performance, I was promoted to Regional Manager overseeing 5 stores in the area.

Employment History

Grocery Store Manager at Kroger, IN

Mar 2022 - Present

- Trained and managed a team of 30+ employees.
- Organized the store layout to optimize traffic patterns and decrease wait times.
- Implemented new methods for stocking shelves that decreased restocking time by 20%.
- Led promotional campaigns that increased customer awareness and generated an additional \$20,000 in sales.
- Negotiated with vendors to secure lower prices on inventory, resulting in savings of \$10,000 per month.

Assistant Grocery Store Manager at Meijer, IN

Sep 2017 - Jan 2022

- Cut labor costs by 12% through effective scheduling and controlling overtime.
- Reduced shrinkage in the grocery department by 2.5% through Better inventory management.
- Improved customer satisfaction scores in the grocery department from 78% to 84%.
- Implemented new Customer loyalty program that increased sales by 3.4%.
- Developed and trained a successful team of 15 employees.

Certificates

Certified Grocery Store Manager (CGSM)

Apr 2021

Certified Food Retailer Manager (CFRM)

Jul 2019

Memberships

National Grocers Association

Food Marketing Institute