

Berta Pumfrey

Car Sales

Details

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206-871-7897

491 Arabian Way, Grand Junction, CO 81504

Profile

Car Sales Professional with 5+ years of experience in the automotive industry. Track record of successfully meeting sales quotas and objectives. Proven ability to build relationships and rapport with customers. Strong negotiation skills, product knowledge, and understanding of the car-buying process. Committed to providing an exceptional customer experience and ensuring customer satisfaction.

Employment History

Car Salesman at Ford Motor Company (Michigan)

Apr 2022 - Present

- I sold an average of x cars per month, totaling \$y in sales
- My customers rated me with a satisfaction score of z out of 100
- I was the #1 car salesman at my dealership for 3 consecutive months
- I received the "Top Salesperson" award from my company 2 years in a row
- In my 5 years as a car salesman, I have closed over 1,000 deals

Auto Sales at General Motors Corporation (New York, Michigan)

Sep 2016 - Feb 2022

- Achieved 100% of sales targets for the month/quarter/year
 - Exceeded quota by X%
 - Generated \$X in revenue
 - Closed X number of deals
 - Secured Y new clients
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Education

Associate's degree in business or a related field at University of Southern California, Los Angeles, CA

Aug 2012 - May 2016

Through my studies, I have gained excellent research, writing, and critical thinking skills.

Links

[linkedin.com/in/bertapumfrey](https://www.linkedin.com/in/bertapumfrey)

Skills

Car sales

Closing techniques

Product knowledge

Objection handling

Active listening

Professionalism



Time management

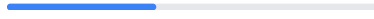


Languages

English



Urdu



Certificates

Salesperson License (S)

Feb 2021

Certificate of Completion for Sales Training Program

May 2018