LAMIRACLE SIMKUS

Banker



PROFILE

A banker is responsible for various activities in a bank, such as loans, investments, and deposits. They work with customers to ensure that they are able to obtain the financing they need while also managing the risk of the loan. In addition, bankers must stay up-to-date on economic trends in order to make sound decisions about where to invest the bank's money.

LINKS

linkedin.com/in/lamiraclesimkus

SKILLS

Analytical skills

The ability to analyze data and make decisions based on that data

Familiarity with statistical software packages (e.g., R, SAS)

Ability to interpret and explain results of analyses

Communication skills

Persuasiveness

Organizational skills

LANGUAGES

English

Urdu

EMPLOYMENT HISTORY

- Commercial Banker at JP Morgan Chase & Co. (New York) Feb 2022 - Present
 - Facilitated \$3 billion in financing for small businesses in 2022.
 - Provided over \$1 million in grants to small businesses in 2022.
 - Helped create or save 5,000 jobs through its lending and investment activities in 2022.
 - 1 million was invested into local communities through philanthropy and volunteerism by employees of the bank globally with a focus on economic empowerment, education, environmental sustainability, and health & wellbeing last year.
- Investment Banker at Bank of America Corporation (North Carolina)

Sep 2018 - Dec 2021

- Streamlined the bank's operations, resulting in a 30% reduction in costs.
- Led the development of a new online banking platform that increased customer satisfaction by 20%.
- Developed and implemented a new marketing strategy that boosted brand awareness by 15%.
- Grew deposits by 10% through targeted outreach to local businesses.

EDUCATION

B.A. in Banking and Finance at University of California, Davis, CA Sep 2013 - May 2018

Some technical skills I learned while studying for my Bachelor's degree in Banking and Finance include: financial analysis, accounting, investment analysis and portfolio management.

CERTIFICATES

Chartered Financial Analyst (CFA) Dec 2018

Certified Treasury Professional (CTP) Jun 2017