# Nyriah Nwagwu

Assistant Store Manager

#### <u>nyriah.nwagwu@gmail.com</u>

**L** (181) 344-4973

410 W Maple Ave, Mundelein, IL 000000

#### EDUCATION

#### High School Diploma at Maine West High School

Aug 2012 - May 2017

I've learned about a variety of subjects, including English, Math, Science, and History.

#### LINKS

linkedin.com/in/nyriahnwagwu

#### SKILLS

Communication

Customer service

Interpersonal skills

Leadership

Organizational skills

Time management

Problem solving

#### LANGUAGES

English

Arabic

#### HOBBIES

Organizing Crafting Reading

### PROFILE

I am an assistant store manager with over 5 years of experience in the retail industry. I have a proven track record of increasing sales, reducing shrinkage, and improving customer satisfaction levels. I am a motivated leader who is able to train and develop my team to achieve success. I am also proficient in using various computer programs such as Microsoft Office and POS systems.

### **EMPLOYMENT HISTORY**

## Assistant Store Manager II at Asst. Manager - T.J.Maxx, IL

Apr 2022 - Present

- Maintained store staffing at an optimal level while managing a high turnover rate.
- Reviewed and approved all associates' timecards on a daily basis.
- Monitored sales staff performance through weekly one-on-one meetings and regular coaching/feedback sessions.
- Implemented new floor plan layout which resulted in increased customer traffic flow by 20%.
- Achieved target budget for shrinkage, labor, inventory, and merchandise.
- Assistant Store Manager I at Asst. Manager Dollar Tree, IL Aug 2017 - Feb 2022
  - Increased store sales by 12% through effective marketing and promotional initiatives.
  - Women's apparel department increased sales by 20% due to successful merchandising.
  - Achieved shrink reduction goal of 1.5%, below company average, through strong inventory management.
  - Exceeded customer service goals, with Mystery Shop scores consistently at 4.5/5 or higher.
  - Demonstrated leadership skills by training and mentoring new assistant managers.

#### CERTIFICATES

Certified Retail Manager (CRM) May 2021

Certified Assistant Store Manager (CASM) Nov 2019

#### MEMBERSHIPS

National Retail Federation

**Retail Industry Leaders Association**