

# Milene Luzon

Art Dealer

## Profile

I have over 5 years of experience in the art industry, working as an art dealer. I have a deep knowledge of the market and extensive experience in sales, acquisitions, and appraisals. I am an expert negotiator and have closed many high-value deals. I am passionate about art and take great pride in finding the perfect piece for my clients. I am also highly discreet and understand the importance of client confidentiality.

## Employment History

### Art Dealer at Art Dealer 1, SD

Jun 2022 - Present

- Art dealer increased sales by 20% through aggressive marketing and social media outreach.
- Negotiated and closed 5 major art deals, totaling \$2 million in value.
- Successfully placed 3 pieces of artwork in high-profile private collections.
- Curated and mounted 3 successful art exhibitions, featuring works by up-and-coming artists.
- Consulted on the purchase of art for 2 major hotels, adding over \$1 million to their collections.

### Assistant Art Dealer at Art Dealer 2, SD

Sep 2017 - Apr 2022

- Achieved over \$2 million in sales in one year.
- Consistently achieved high sales targets, often exceeding them by 20% or more.
- Negotiated and closed numerous complex deals with high-profile clients.
- Demonstrated excellent art expertise and judgement, resulting in positive feedback from clients.
- Managed and developed a successful team of art consultants.

## Certificates

### Certified Art Appraiser

Apr 2021

### Certified Fine Art Dealer

Jul 2019

## Memberships

American Association of Museums

Association of Art Museum Directors

✉ [milene.luzon@gmail.com](mailto:milene.luzon@gmail.com)

☎ (141) 826-2265

📍 Maple St, New Orleans, LA 70117

## Education

### Bachelor of Fine Arts in Art History at The School of the Art Institute of Chicago, IL

Aug 2013 - May 2017

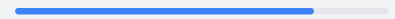
I've learned about the history of art and how to analyze and interpret it.

## Links

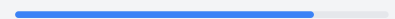
[linkedin.com/in/mileneLuzon](https://www.linkedin.com/in/mileneLuzon)

## Skills

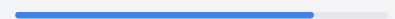
Art history



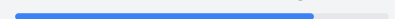
Appraisal skills



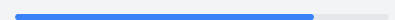
Business acumen



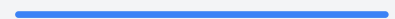
Communication and negotiation skills



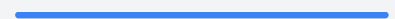
Customer service orientation



Networking ability

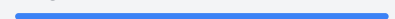


Physical stamina

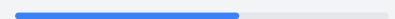


## Languages

English



French



## Hobbies

Organizing art shows

Meeting new artists

Building art collections