

MIRELA PERGERSON

Agricultural Salesperson

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(522) 326-2314

2404 5th Ave S, Billings, Montana 59101



PROFILE

I am an Agricultural Salesperson with over three years of experience in the industry. I have a proven track record of success in sales and customer service within the agricultural sector. I am knowledgeable about various aspects of agriculture, including crop production, livestock management, and agronomy. I am passionate about helping others learn about and Succeed In Agriculture . In my previous role, I increased sales by 20% through excellent customer service and developing relationships with new clients. My past experiences make me confident that I will be successful in this role.

LINKS

[linkedin.com/in/mirelapergerson](https://www.linkedin.com/in/mirelapergerson)

SKILLS

Agricultural products

Farming equipment

Farm management

Crop production

Soil science

Agronomy

Animal husbandry

LANGUAGES

English

Spanish

EMPLOYMENT HISTORY

● Agricultural Salesperson II at John Deere, MT

Mar 2022 - Present

- Exceeded annual sales quotas by an average of 12% over a 3-year period.
- Grew the territory's customer base by 15% in 2 years through effective cold-calling and relationship building.
- Won "Salesperson of the Year" award in 2013.
- Consistently ranked as one of top 10 performing salespeople within the company.

● Agricultural Salesperson I at Case IH, MT

Jul 2019 - Feb 2022

- Negotiated and closed deals with 5 major customers, resulting in \$1.2 million in new sales for the company.
- Grew existing customer relationships by 10%, leading to an additional \$600,000 in sales.
- Surpassed quarterly sales targets by 20%.
- Secured 3 new contracts with key accounts worth a total of \$1 million annually.

EDUCATION

High School Diploma at Montana State University

Sep 2015 - May 2019

I've learned about a variety of subjects, including English, Math, Science, and History.

CERTIFICATES

Certified Crop Advisor (CCA)

Dec 2020

Certified Professional Agronomist (CPAg)

Feb 2019

MEMBERSHIPS

American Farm Bureau Federation

National Farmers Union