Sandee Lewno

Agricultural Economist

✓ <u>sandee.lewno@gmail.com</u>

(884) 756-0918

 4592 Hamilton Ave, Jersey City, NJ 07302

Education

Bachelor of Science in Agricultural Economics at Iowa State University, IA Sep 2013 - May 2017

In my Bachelor of Science in Agricultural Economics program, I learned about the economic principles that apply to the agricultural sector and how to use them to make decisions about agricultural policy, farm management, and agribusiness.

Links

linkedin.com/in/sandeelewno

Skills

Agricultural Economics

Agricultural Policy

Farm Management

Food and Resource Economics

Natural Resource Economics

Rural Development

Agricultural Extension

Languages

English

Italian

Profile

Over five years of experience as an Agricultural Economist. RELEVANT SKILLS & BACKGROUND: Conducted economic feasibility studies for various farm businesses in different production environments. Was responsible for providing management consulting services to the agricultural industry, specifically related to improving business operations and increasing profitability. Researched new technologies and their potential impact on the viability of farming systems; investigated impacts of public policies on farm income levels SPECIALIZED KNOWLEDGE: Familiarity with rural development programs at the federal, state, and local level Skilled in both qualitative and quantitative research methodology

Employment History

Agricultural Economist II at State Farm, ID

Apr 2022 - Present

- Successfully implemented a new pricing strategy for the company that generated an additional \$2 million in revenue.
- Created a customized economic forecast model that is now used by the company to predict market trends.
- Authored a report on the impact of government regulations on the agriculture industry that was well received by senior management.
- Provided expert testimony at a congressional hearing on farm subsidies and their impact on rural economies.
- Wrote an article for The Economist magazine about advances in technology and its effect on productivity in agriculture.

Agricultural Economist I at Farm Bureau, ID

Sep 2017 - Feb 2022

- Conducted economic analysis of the impact of climate change on agriculture in Iowa.
- Assessed the potential market for quinoa in California.
- Estimated the effect of changing immigration policy on agricultural labor supply.
- Analyzed data to identify factors affecting farmer decisions to adopt new technology.
- Wrote extension bulletins summarizing findings for a lay audience.

Certificates

Certified Agricultural Economist (CAE) Jan 2021

Certified International Agricultural Economist (CIAE) Apr 2019